

# 2025 SOYBEAN CHECKOFF



## INVESTMENT BREAKDOWN:

### Support and Revenue – For the Twelve Months Ended September 30, 2025

|                                                    |                     |
|----------------------------------------------------|---------------------|
| Net Assessments .....                              | \$ 9,263,512        |
| Interest and Investment Return .....               | \$ 514,586          |
| Grant Revenue .....                                | \$ 21,007           |
| Royalty .....                                      | \$ 20,431           |
| Membership, Sponsorship & Other .....              | \$ 27,756           |
| <b>Total Checkoff Revenue .....</b>                | <b>\$ 9,847,292</b> |
| LLC Revenue – Rent and Operating .....             | \$ 346,726          |
| M&P Revenue – Sponsorship, Membership, Other ..... | \$ 543,258          |
| <b>Net Support and Revenue .....</b>               | <b>\$10,737,276</b> |

### Expenses – Strategic Services

|                                       |                     |
|---------------------------------------|---------------------|
| Market Development .....              | \$ 4,684,725        |
| Sustainability .....                  | \$ 2,060,151        |
| Value Creation .....                  | \$ 1,386,665        |
| Producer Engagement .....             | \$ 457,275          |
| Promotion and Board Operations .....  | \$ 1,217,510        |
| <b>Total Strategic Services .....</b> | <b>\$ 9,806,326</b> |

### Support Services

|                                           |                     |
|-------------------------------------------|---------------------|
| Management & General Administration ..... | \$ 582,168          |
| <b>Total Checkoff Expenses .....</b>      | <b>\$10,388,494</b> |

|                               |                     |
|-------------------------------|---------------------|
| <b>LLC Expenses .....</b>     | <b>\$ 423,931</b>   |
| <b>M&amp;P Expenses .....</b> | <b>\$ 496,907</b>   |
| <b>Total Expenses .....</b>   | <b>\$11,309,332</b> |

|                                            |                     |
|--------------------------------------------|---------------------|
| <b>Net Assets, Beginning of Year .....</b> | <b>\$17,562,325</b> |
| Change in Net Assets .....                 | (\$ 572,056)        |
| <b>Net Assets, End of Year .....</b>       | <b>\$16,990,269</b> |

# 2025 SOYBEAN CHECKOFF



## INVESTMENT BREAKDOWN:

For the 12 months ending September 30, 2025-Statement of Net Assets

### Assets

|                                                   |                     |
|---------------------------------------------------|---------------------|
| Cash, Cash Equivalents & CD Investments.....      | \$16,528,536        |
| Other Assets .....                                | \$ 940,508          |
| Fixed Assets, Patents (Net of Depreciation) ..... | \$ 3,257,605        |
| <b>Total Assets</b> .....                         | <b>\$20,726,649</b> |

### Liabilities

|                                                 |                     |
|-------------------------------------------------|---------------------|
| Accounts Payable .....                          | \$ 1,361,369        |
| Payable to USB .....                            | \$ 789,485          |
| Research Grant Payable .....                    | \$ 1,585,526        |
| <b>Total Liabilities</b> .....                  | <b>\$ 3,736,380</b> |
| Board Designated Net Assets for Programs .....  | \$ 7,785,867        |
| Unrestricted Net Assets .....                   | \$ 9,204,402        |
| <b>Total Net Assets</b> .....                   | <b>\$16,990,269</b> |
| <b>Total Liabilities &amp; Net Assets</b> ..... | <b>\$20,726,649</b> |